

Operational reporting, simplified: Lessons from Stolt-Nielsen's experience.

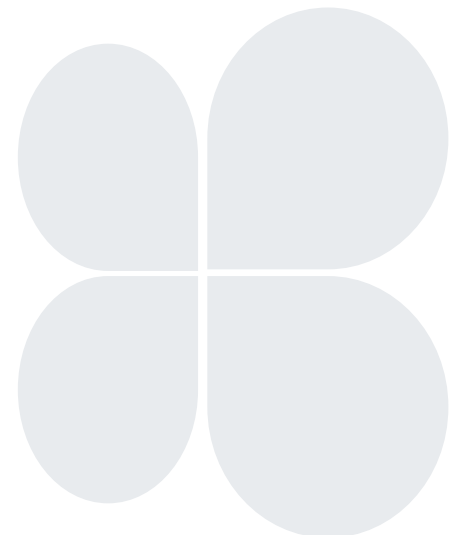
Speakers : Richard Vlietman & H elo ise Pagnon
Time: 2.00pm

Oracle AppConnected 2023, Utrecht, 14th June 2023



Richard Vlietman

- Oracle project lead
- 20 years of experience in Oracle E-Business, combined with my accounting background.
- 10 years in building and managing implementation- and maintenance teams in Oracle E-Business Suite R10, R11 and R12.
- [linkedin.com/in/richard-vlietman-0875581](https://www.linkedin.com/in/richard-vlietman-0875581)



Stolt-Nielsen

- Stolt-Nielsen is a global logistics company founded in 1959 by Jacob Stolt-Nielsen.
- Provides global transportation, storage and distribution services for bulk liquids and is a leader in sustainable land-based aquaculture.
- Operates in more than 130 countries worldwide.
- Tanks, terminals, containers, seafarms, gas
- Operating revenue 2022: \$2,772m

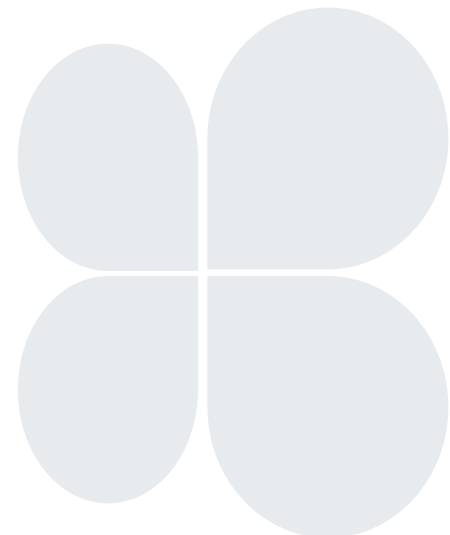


Enginatics

- Enginatics is a leading technology company that provides Oracle E-Business Suite users rapid and easy access to the data they need.
- Our team of highly experienced Oracle professionals has developed Blitz Report™, the world's fastest reporting and data upload tool that has gained global adoption across various industry sectors.
- Blitz Report™ replaces Discoverer and Web ADI, covering your EBS reporting and data entry needs with one single tool!

Héloïse Pagnon

- Account Manager with 10 years of experience in the Oracle application industry
- Providing solution consulting services to Oracle E-business suite users
- [linkedin.com/in/heloisepagnon](https://www.linkedin.com/in/heloisepagnon)



Stolt-Nielsen's Journey: Simplified operational reporting

Revolutionize operational reporting with Blitz Report™



Revolutionize operational reporting with Blitz Report™

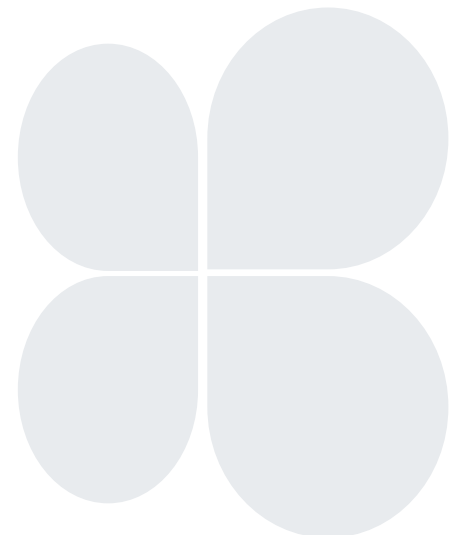
- Implementing Enterprise Command Center
- In a hurry to break up the data and deliver it quickly
- Limitation of traditional reporting tools
- The need for a more simplified and efficient reporting tool
- As an End User : it will give me what I want, when I want, as accurately as I need.



Overcoming reporting challenges

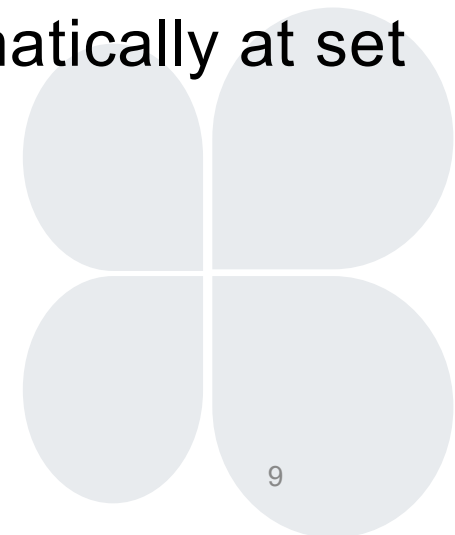
Blitz Report™ transformed the process

Oracle AppConnected 2023, Utrecht, 14th June 2023



Blitz Report™ transformed the process

- Leverage ECC data through operational reporting
- Generating reports for month-end closing and transactional reporting
- Reduced development life cycle (within hours, not days)
- Automation and scheduling: Generate reports automatically at set intervals



Blitz Report™ in Action

Real-World examples and Benefits

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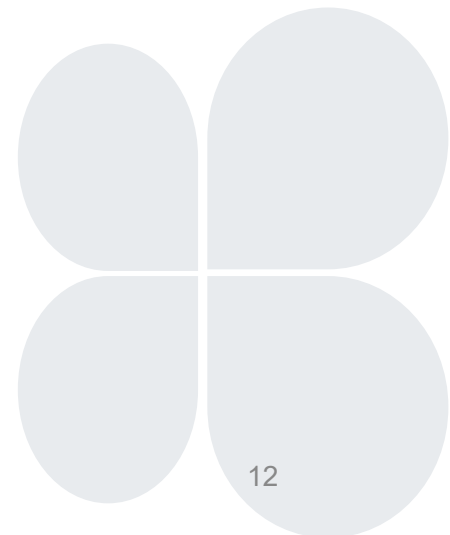


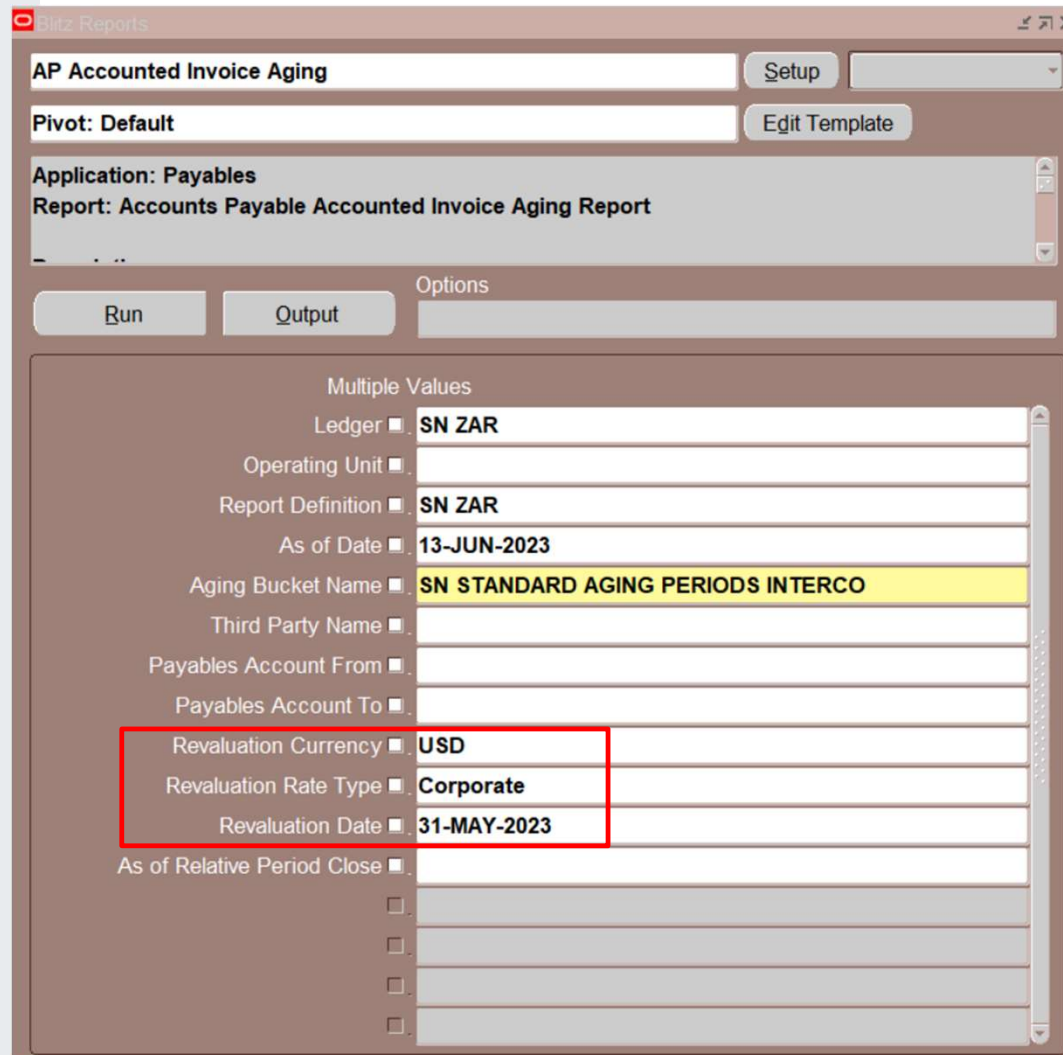
Real-World examples and benefits

What are the most important Blitz Report functionalities for the business users?

- All reports converted into one single currency : US dollars
- Handle complex financial data across multiple sources
- Central reporting hub : Render reports across multiple organizations and GLs
- Reports in a language and format that they can understand.
- Our largest data consumers are the payable team

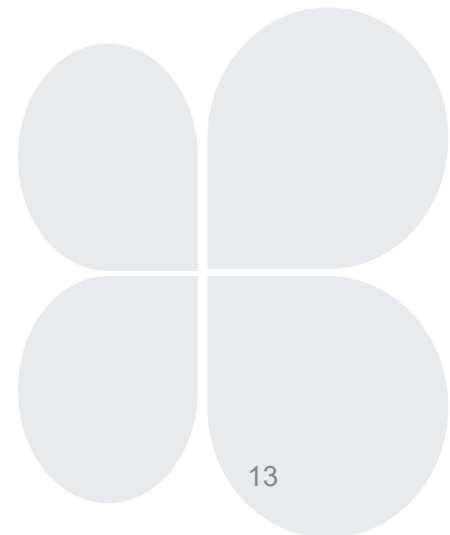
Report : AP Accounted Invoice Aging



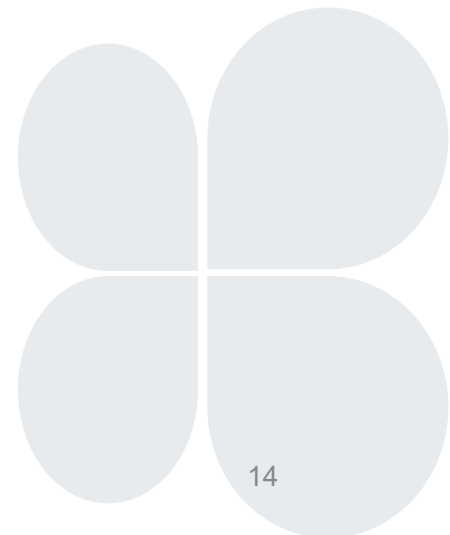


The screenshot shows the 'Blitz Reports' application window. The title bar reads 'Blitz Reports'. The main content area is titled 'AP Accounted Invoice Aging' and includes a 'Setup' button. Below this, the 'Pivot' is set to 'Default' with an 'Edit Template' button. The application is identified as 'Payables' and the report as 'Accounts Payable Accounted Invoice Aging Report'. There are 'Run' and 'Output' buttons, and an 'Options' section. The 'Options' section contains a list of fields for report configuration:

Multiple Values	
Ledger	SN ZAR
Operating Unit	
Report Definition	SN ZAR
As of Date	13-JUN-2023
Aging Bucket Name	SN STANDARD AGING PERIODS INTERCO
Third Party Name	
Payables Account From	
Payables Account To	
Revaluation Currency	USD
Revaluation Rate Type	Corporate
Revaluation Date	31-MAY-2023
As of Relative Period Close	
	<input type="checkbox"/>
	<input type="checkbox"/>
	<input type="checkbox"/>
	<input type="checkbox"/>



Report : AP Accounted Invoice Aging



- Advanced Pricing
- Advanced Supply Chain Planning
- Application Object Library
- Applications DBA
- Assets
- Bills of Material
- Blitz Report
- CRM Foundation
- Capacity
- Cash Management
- Contracts Core
- Cost Accounting
- Cost Management
- Database Administration
- Discoverer
- E-Business Tax
- Enterprise Asset Management
- Enterprise Command Center
- General Ledger
- Human Resources
- Installed Base
- Inventory
- Lease and Finance Management
- Legal Entity Configurator
- Master Scheduling/MRP
- Order Management
- Payables
- Payments
- Payroll
- Process Manufacturing
- Inventory
- Projects
- Property Manager
- Public Sector Financials
- Purchasing

- Receivables
- Service Contracts
- Shipping Execution
- Subledger Accounting
- Work in Process
- Workflow
- XML Publisher

- AR Aging - 7 Buckets - By Salesperson/Agent
- AR Aging Buckets and Interest Tiers Setup
- AR Applied Receipts
- AR Autoinvoice Interface Summary
- AR Customer Credit Limits
- AR Customer Open Balances Period Lookback
- AR Customer Statement
- AR Customers and Sites
- AR Disputed Invoice
- AR European Sales Listing
- AR Incomplete Transactions
- AR Miscellaneous Receipts
- AR Open Balances Revaluation
- AR Open Items Revaluation
- AR Past Due Invoice
- AR Payment Terms
- AR Receipt Register
- AR Transaction Register
- AR Transactions and Lines
- AR Transactions and Payments
- AR Unapplied Receipts Register

Discoverer Replacement

Effortlessly migrate all of your existing workbooks or folders.

Dashboards

Create your own layouts simply by unloading an Excel file with

Rapid Development

This rapid development solution lets you deliver results faster.

Seamless Integration

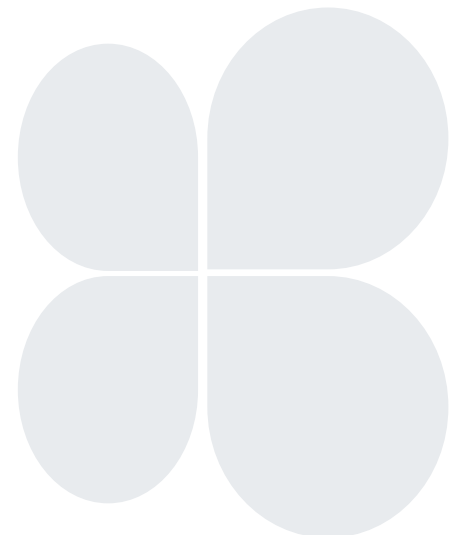
This is the solution Oracle should have provided. Blitz Report looks

Events

[Ascend 2023](#)
June 11 - June 14

Demonstrating functionality

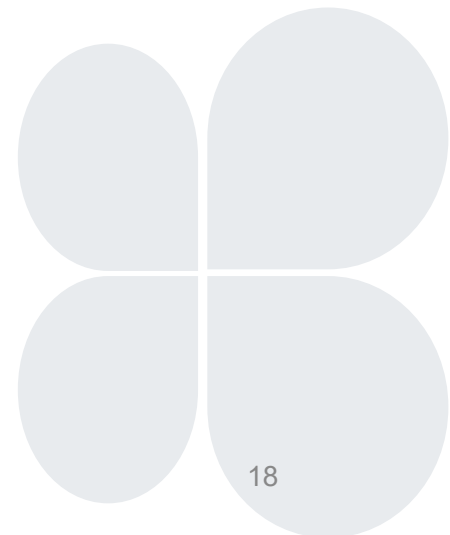
Giving you the power of Blitz Report™





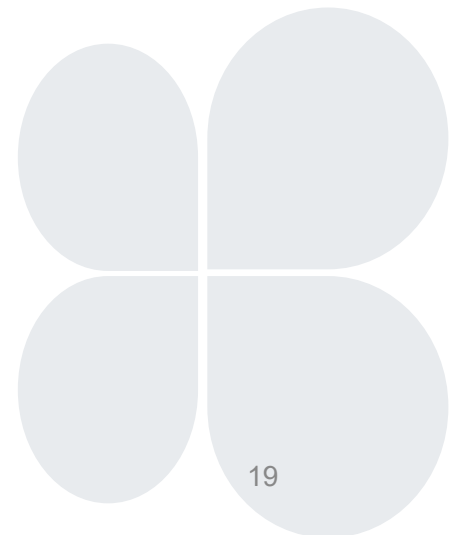
Giving you the power of Blitz Report™

- Streamlines month-end closing, reconciliation and cross-currency consolidation
- Optimizes processing time and reporting accuracy
- Encourages exploration of specific topics and problem-solving
- Complements ECC and maximizes the value of your existing EBS investment
- Cost-efficient licensing model



Discussion

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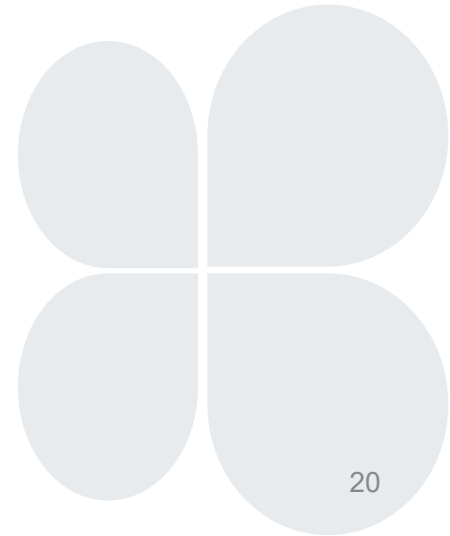




Thank You !

visit www.enginatics.com

visit www.stolt-nielsen.com





Blitz Report™

“I converted several of our support SQL to Blitz already and continue adding more every week. I love Blitz.... easy, quick, and powerful. Our users love it too.”

Michael Schmucker, IT Systems Analyst, Tektronix

“Blitz was unbelievable easy to implement. Customer service is amazing, and they go above and beyond to assist with any questions.”

Jodi Wright, Senior Oracle Business Analysis, Paysafe

“Our development team uses Blitz Report as part of our weekly process to monitor SQL performance, to identify and correct code before it can negatively impact our end users.”

Aurelien Georgel, Global ERP Manager, THALES DIS

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