



KRAMP

It's that easy.

Tax in the fast Lane

Maurice van Onna, Manager Indirect Tax

Frank Laarhoven, Tax Whisperer

KRAMP, It's That Easy

- **Maurice van Onna** is Senior Tax Manager at Kramp, Europe's leading supplier of agricultural parts and accessories. With over 15 years of experience in the tax sector, Maurice has become a specialist in international tax strategies and compliance within multinational corporations. At Kramp, he is responsible for tax strategy, implementation of tax technology solutions, and ensuring compliance with laws and regulations in the complex world of European tax structures.
- Maurice has a strong focus on innovation within tax processes and works closely with various teams to support business goals with efficient and effective tax solutions.
- During this presentation, Maurice will share his insights on the challenges and opportunities Kramp has experienced in implementing tax technology and how it has transformed the tax processes within the company.

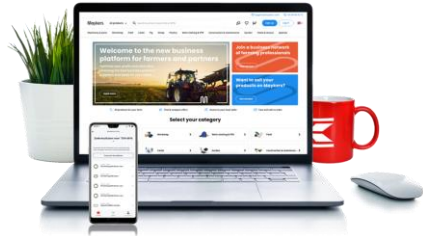


itax4apps, making VAT simple

- With over 25 years of experience at the intersection of finance, technology, and indirect tax, Frank Laarhoven is known in the Oracle ecosystem as the Tax Whisperer, translating complex VAT and e-Invoicing requirements into clear, automated, and compliant solutions.
- As co-founder of 4apps and the driving force behind itax4apps, Frank has helped shape how multinational organizations approach VAT compliance and digital reporting. His vision is simple but transformative: make indirect tax visible, reconciled, and fully in control, directly within Oracle ERP.
- Frank works closely with tax and IT leaders across Europe to simplify and future-proof e-Invoicing in Oracle, combining automation with full regulatory alignment. His passion lies in bridging the gap between business and technology — ensuring compliance doesn't slow organizations down but enables them to move faster with confidence.
- During this session, Frank will share how itax4apps helps companies turn VAT compliance into a strategic advantage, connecting e-Invoicing, e-Reporting, and e-Audit in one seamless platform.



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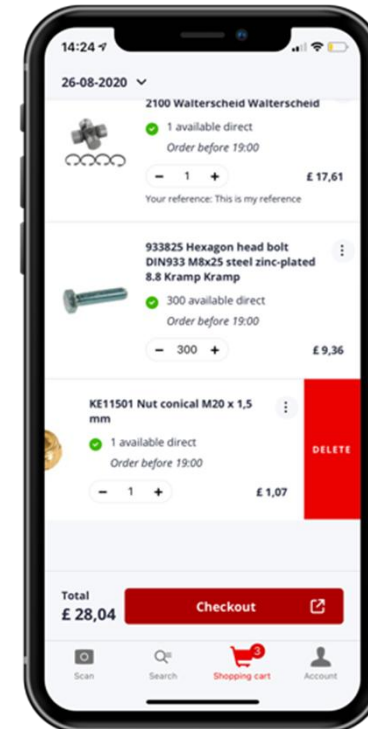
Europe's leading supplier of agricultural parts and accessories



Customer Intimacy

From traditional Sales to E-Commerce

- Online Services
- One-Stop-Shop
- Multi-Brand
- Fast Delivery
- Sharing Knowledge
- Kramp App
- Retail Concepts



KRAMP, It's That Easy

Place a subtitle here

>1,15B

2021 € TURNOVER (+8%)

>170K

DAILY ORDER LINES

24

SALES OFFICES

11

DISTRIBUTION CENTRES

4 (OF 5)

CUSTOMER
SATISFACTION SCORE

>50.000

CUSTOMERS

>500k

PRODUCTS

>3,000

EMPLOYEES

The Indirect Tax Landscape

A (European) Union of Different Reports

Periodical VAT Returns

EC Sales Listings

Intrastat Reporting

JPK Reporting (Poland)

SII Reporting (Spain)

Online Szamla (Hungary)

MTD (United Kingdom)

SAF-T Reporting Romania

SAF-T Reporting Norway

**Average:
63 VAT
Related
reports a
month**

E-Invoicing:

Italy

Romania

Poland

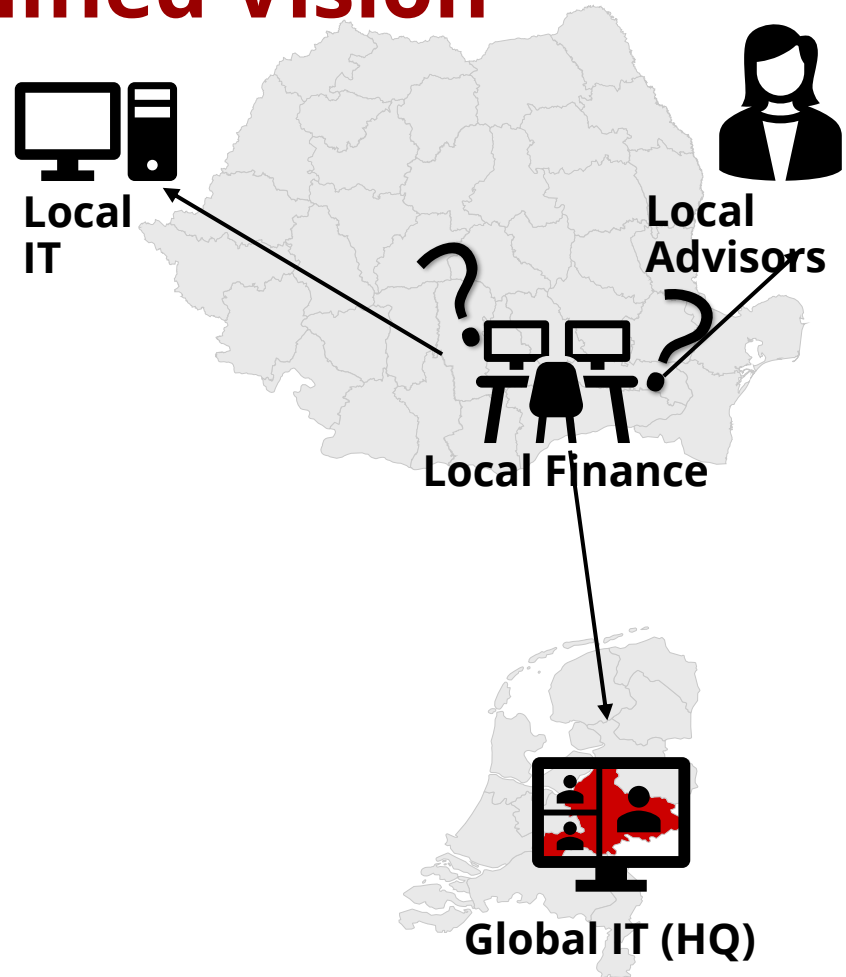
Germany

France

Spain



From Local Puzzles to a Unified Vision



Crafting Our Tax Blueprint

Our Indirect Tax Framework



A Tax Framework is a set of processes and internal control procedures ensuring that a company's tax risks are known and controlled.

In order to realize a compliant state we need to make sure the building blocks in the Indirect Tax Framework are in place.

For each of the building blocks a more detailed plan is available in the Tax Framework document.

Actions taken:

1. Create more awareness and ownership in the organization by appointing an Indirect Tax Manager
2. Harmonizing Tax Set-up in our new ERP system
3. Appoint a permanent Task force to keep up with new developments

Bridging Local Insight with Central support



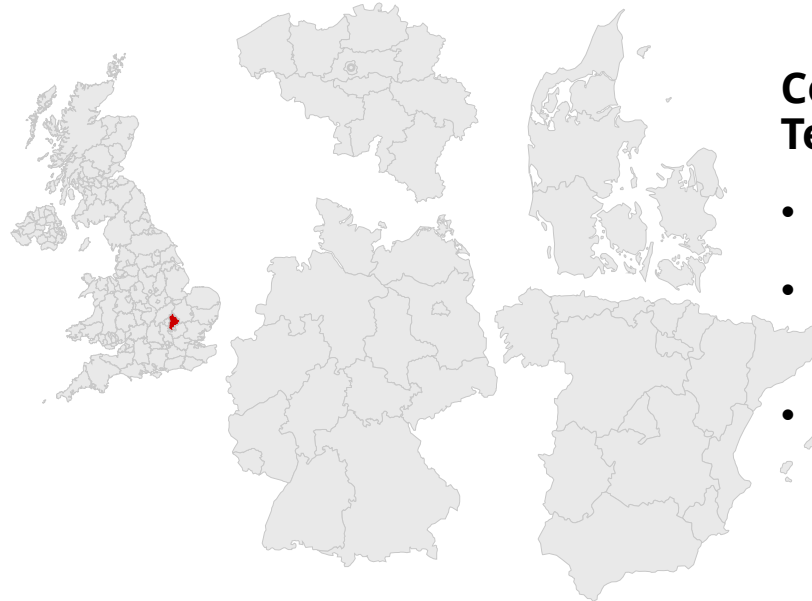
Global Tax Management (HQ)

- Implement and Maintain Regulatory Technology and Tax set-up
- Manage External Advisors and partners
- Perform Internal Audits and compliance checks
- 1st line support for questions and external audits
- Provide training and resources



Shared Services (Bookkeeping)

- Invoice compliance control
- On Time Payments
- Point of contact suppliers



Country Accounting Teams

- VAT Return Filing
- Transactional Compliance Checks
- Answer questions form authorities/Auditors

The Digital Tax Revolution

And why did we struggle?

What do Tax Authorities Expect:



- State of the Art software
- 1 Source of data
- All data neatly stored
- Compliance is our number 1 focus when storing data

Required Data examples:

- Invoice headers
- Invoices lines
- Tax Treatments
- Invoice receive date
- Product Data
- CN codes
- Payment information
- Payments
- Country of Origin
- G/L Accounts
- G/L Books

What does our data structure look like?



- Multiple software systems
- A lot of intergrations
- Multiple data sources
- Pragmatism over compliance

Oracle Cloud Financial Implementation

It's going to be a bumpy ride

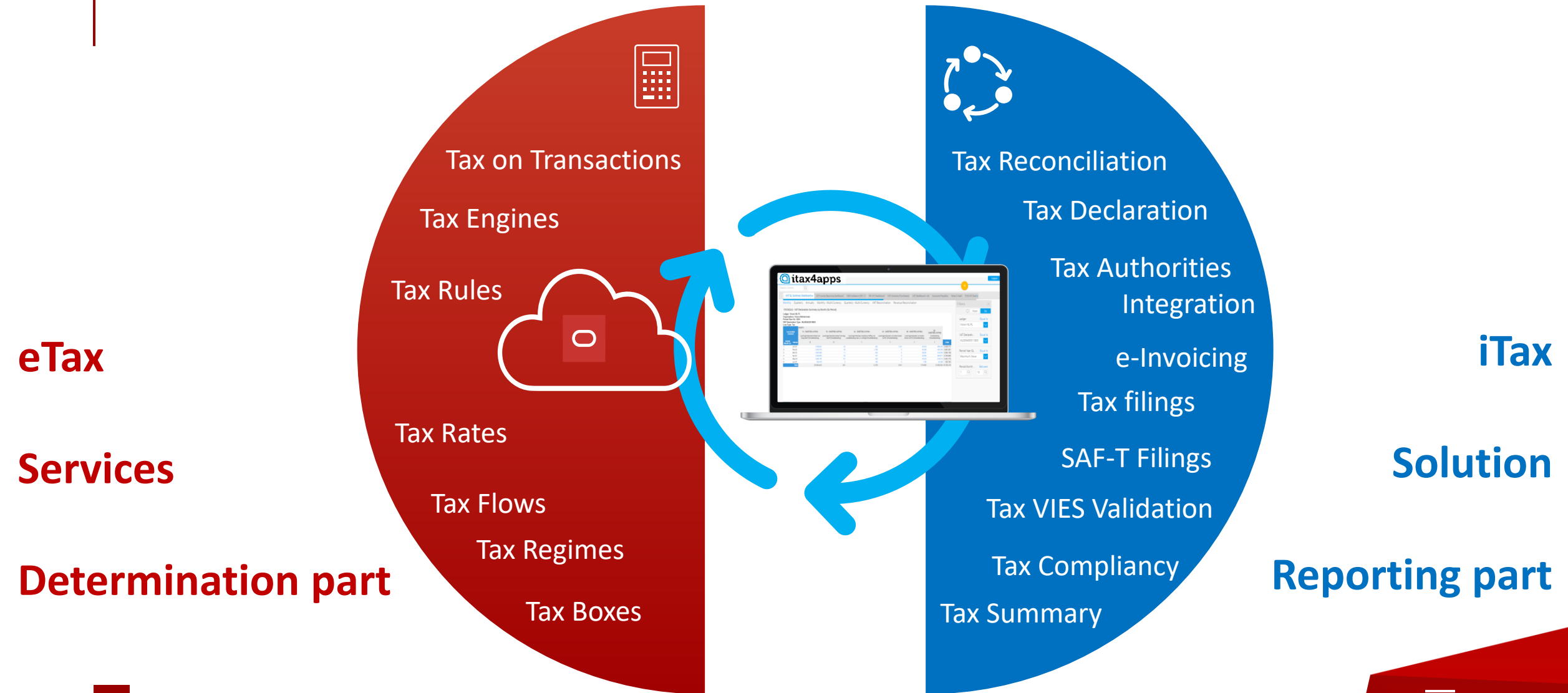


Oracle Cloud Finance and Tax reporting:

- Powerful Tax Engine 😎
- Easy standardization of VAT set-up 😎
- Multiple Localizations available 😎
- Reporting 😞
- Intergrations (authorities) 😞

The Business should be our priority, not Tax reporting

Fast Delivery with itax4apps

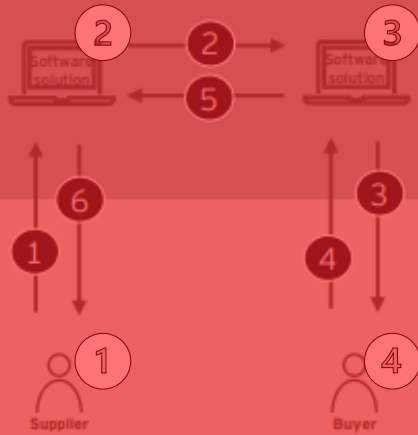


E-invoice models



4 corner interoperability model

Interoperability

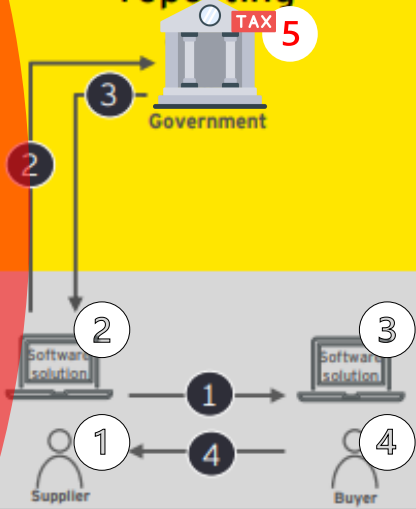


Decentralised exchange without real-time reporting via network of certified vendors



5 corner mode: Continuous Transaction Control (CTC) model

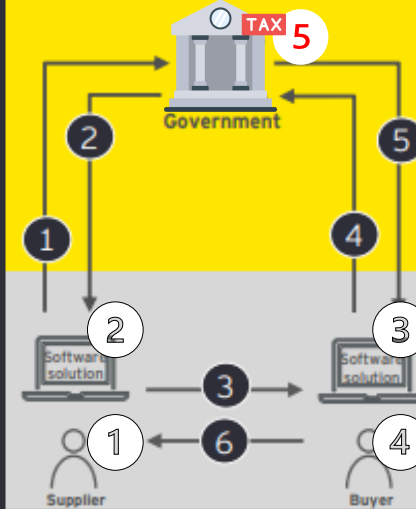
Real-time reporting



Reporting of transactional data to CTC platform in near-time to exchange



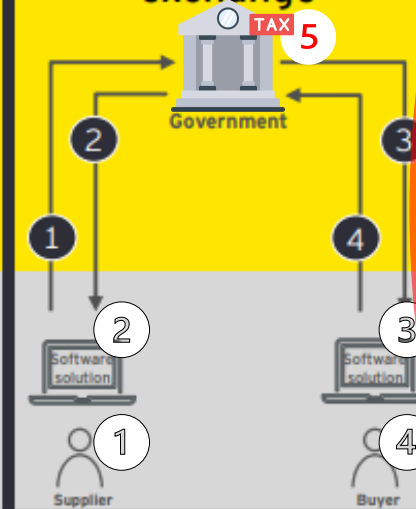
Clearance



Validation by CTC platform in near-real time to exchange and validation post reception



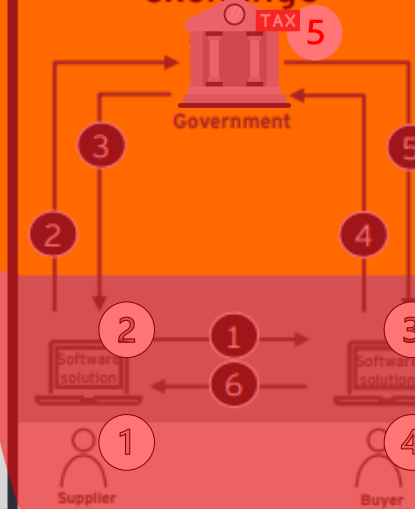
Centralised exchange



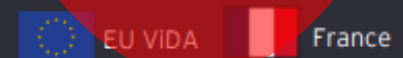
Transactions in validated and exchanged by CTC platform



Decentralised exchange



Decentralised exchange with validations and reporting via network of certified vendors



Regulated

Standardized

Non-standardized

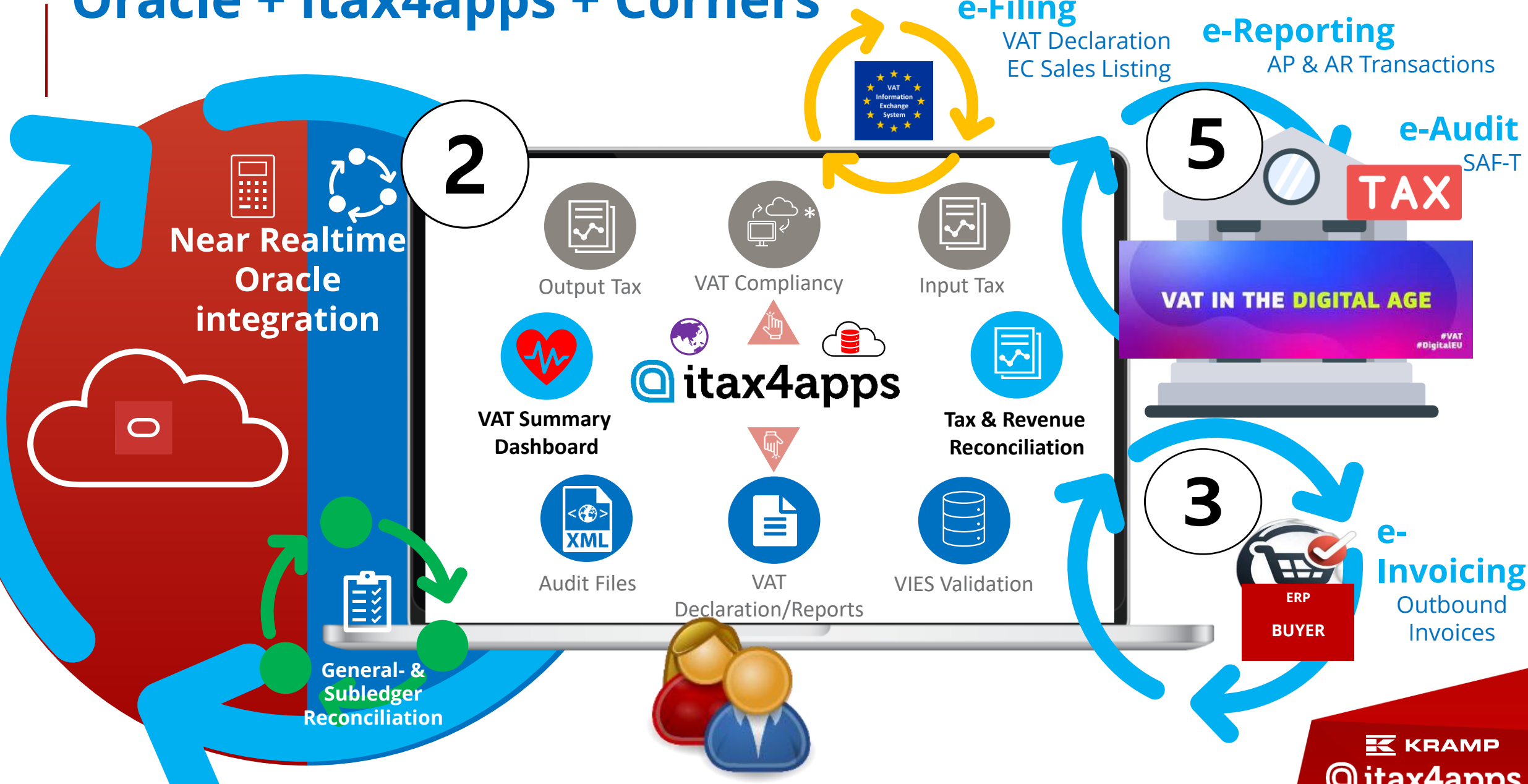
VAT IN THE DIGITAL AGE

#VAT #DigitalEU

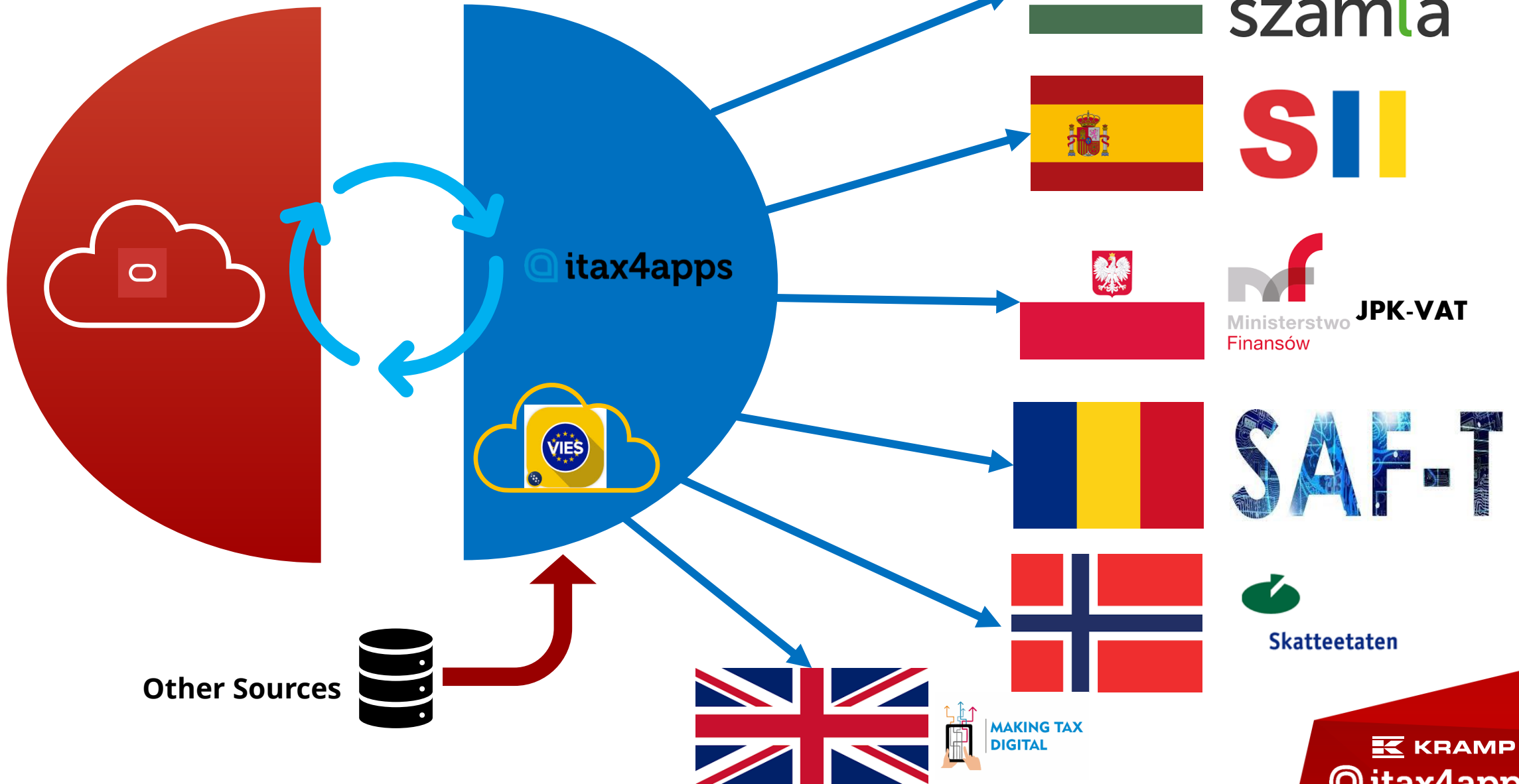
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@itax4apps

Oracle + itax4apps + Corners



Fast Delivery with itax4apps



Easy Delivery with itax4apps

4apps group DEC501 - VAT Declaration (GL Month) Logout

Report Edit

Ledger: Vision NL PL Reporting Type Code: NL005435511B03 Year: 2.023 Month: 1 Language: EN

Belastingdienst

VAT Return Overview

Legal Entity: Vision Netherlands
Reporting Type: NL005435511B03
Month/Year: 1/2023

	Net	VAT
1 Supplies of goods and services in the Netherlands		
1a Supplies/services taxed at high rate (21%)	17.951.765,00	3.769.937,00
1b Supplies/services taxed at low rate (9%)	699,00	63,00
1c Supplies/services taxed at other rates except 0%	0,00	0,00
1d Private use	0,00	0,00
1e Supplies/services taxed at 0%, or not taxed at your level	44.723,00	0,00
2 Domestic Reverse Charge mechanisms		
2a Supplies/services for which the VAT has been reverse-charged to you	-1.531,00	-322,00
3 Sales and deliveries outside the Netherlands		
3a Supplies to non-EU countries (export)	336,00	0,00
3b Supplies to or services in EU countries	50.183,00	0,00
3c Installation/distance selling within the EU	0,00	0,00
4 Purchases from other countries		
4a Supplies/services from non-EU countries	4.767,00	1.001,00
4b Supplies/services from EU countries	168.353,00	35.354,00
5 VAT Calculations		
5a Sales tax payable (Sum of tax amounts of boxes 1a to 4b)	0,00	3.806.034,00
5b Input tax	0,00	-266.263,00
5c Subtotal	0,00	3.539.771,00
5d Tax relief under the small businesses scheme	0,00	0,00
5e Estimate previous return (only possible if granted by tax authorities)		
5f Estimate current return (only possible if granted by tax authorities)		
5g Total	0,00	3.539.771,00



4apps group Dashboard Logout

VAT GL Summary Dashboard VAT Invoice Reporting Dashboard VIES Validation (R21-1) RO VAT Dashboard VAT Analytics (Purchases) VAT Dashboard - old Accounts Payables Sales 2 Cash PLN VAT Dashboard

F2C515 - AR Invoices Overview

Submission Status	Nr of Invoices	Number of Invoice Lines	Revenue Amount	Tax Amount	Total
1. Accepted	11.163	44.336	9.945.776	719.272	4.699.050
2. Excluded	197	384	0	0	0
3. Pending	2	5	0,14	0,14	0
4. Rejected	4	10	813	171	984
5. Submitted by previous Service Provider	1.666	4.850	441.419	76.665	508.083
Total	19.252	49.592	4.387.495	792.821	5.180.317

F2C524 - AP Invoices Summary

Submission Status	Number of Invoices	Number of Invoice Lines	Functional Invoice line Amount (incl. Tax)	Reversible Tax Amount	Total
1. Accepted	445	2.028	2.846.067	833.297	3.679.364
2. Excluded	31	130	7.565	847	8.413
3. Pending	46	53	14.812	0	14.813
4. Rejected	168	168	257.665	59.137	322.796
5. Submitted by previous Service Provider	562	2.369	1.125.541	594.224	1.719.765

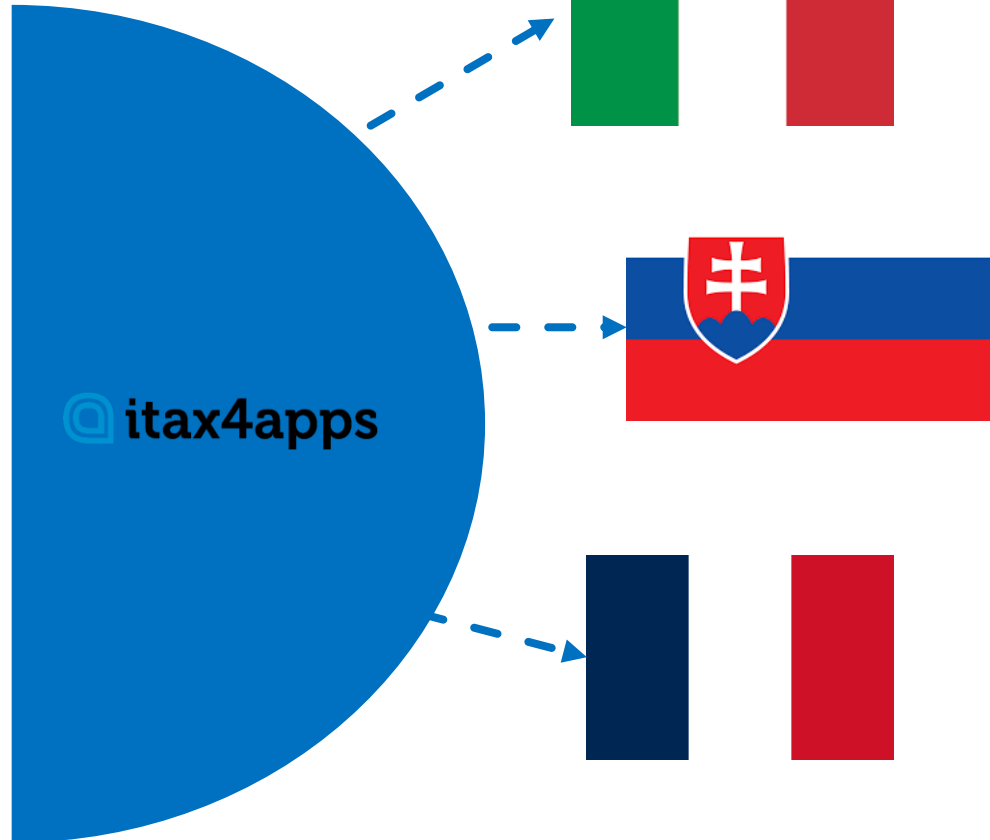
F2C502c3 - VAT Declaration Summary by Month (GL Period)

Ledger: Vision ES PL
Organization: Vision Spain
Period Year GL: 2023
VAT Declaration Type: ESB86127578

Accounted Amount	ES-09	ES-11	ES-20	ES-37	Total
Period Month GL	0	1	1	1	4
3 Mar-23	0	0	0	0	0
4 Apr-23	386.481	30.107	-258.940	-30.185	110.542
5 May-23	386.151	33.609	-308.942	-33.609	87.209
6 Jun-23	30.199	2.278	-76.333	-2.278	10.886
Total	792.921	66.243	-654.204	-66.442	208.818

- Prefilled VAT Returns and EC Sales Listing
- Intergration with Tax Authorities
- Reconciliation with General Ledger
- Hands-on support
- Updates on new developments

The latest fashion



**COMING UP
NEXT...**

E-Invoicing:

Germany 2025/2027

Slovakia 2025

Poland 2026

Spain 2026

France 2026

And many more..

So what did we learn and what did we gain?

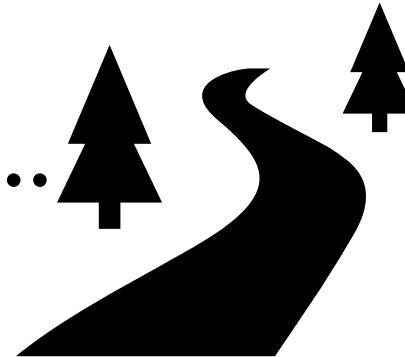
- Start with you master data
- Check your logistic flows
- Check your certificates & authorizations
- Finance & IT share this responsibility
- Stay flexible! Things change...often
- Choose a reliable and hands-on partner



- Reduced VAT return time: From 4 hours to 1 hour
- Beter insights in invoice data
- Clear audit trails
- Insight in internal processes
- Easy reconciliation with General Ledger



The journey does not end here....



Happy to connect!

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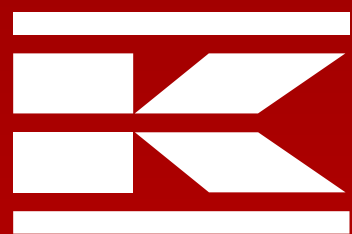
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