

How Meliore Foundation Achieved  
**100% On-Time Payments**  
While **Growing from €64M to €90M**



**Fireside Chat with Rachel Harrison**

November 19, 2025

# Speakers

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**Rachel Harrison**  
CFO  
Meliore Foundation



**Stephanie Bol**  
Sales Manager  
Tipalti

# Tipalti Global Payments

Transacting  
**\$75B+**  
in annual global  
remittance

Global Payments  
**190+**  
countries and  
territories

Over  
**5,000**  
global customers

With a  
**99%**  
customer retention  
rate

## Tipalti Global Payment Network Partners

## Payment Methods Include

US ACH, Global ACH,  
Wire, PayPal, Check, Virtual  
Card, Physical Card, BACS,  
SEPA, Canada EFT

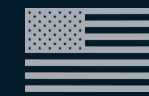
## Money Licences



UK



EU



US



CA

# The Procure-to-Pay Process



# Procure-to-Pay Today

Inefficient, risky, chaotic, manual

## Manual Onboarding

**79%** through email, phone, or in person\*

## Poor Supplier Management

**78%** of issue resolution is manual\*\*

## Challenging Global Payments

**67%** have a global payment error rate of 3%+\*\*

## Painful Payment Reconciliation

**66%** is manual with spreadsheets every month\*\*

# Finance Automation Journey



## Manual Finance Operations

- Spending data difficult to access
- Suppliers unhappy with manual payments
- Manual invoice process and data input
- Slow and error-prone payments
- Slow close with manual reconciliation



## Partial Finance Automation

- Spend data difficult to reconcile
- Suppliers happy, extra staffing
- OCR invoice, manual matching and input
- Manual payment reconciliation, tracking
- Semi-automated reconciliation



## Full Finance Automation

- ✓ Real-time spend visibility
- ✓ Suppliers happy, self-service mgmt.
- ✓ Totally automated invoice processing
- ✓ Payments efficient, on-time, compliant
- ✓ Automated spend reconciliation
- ✓ Flexible scaling, locally and globally



**Headquarters:** Brussels, Belgium | Founded: 2022

**Mission:** Driving public understanding and action on climate change and sustainability through strategic communications

**Organization Type:** Global nonprofit funded by philanthropic organizations

**Global Reach:** 400 staff, consultants, and vendors across multiple countries

**Annual Funding:** Grew from €64 million to €90 million in one year

**Finance Team:** 10 people managing all accounting, payables, and global payments

**ERP System:** NetSuite

**Operational Impact:**

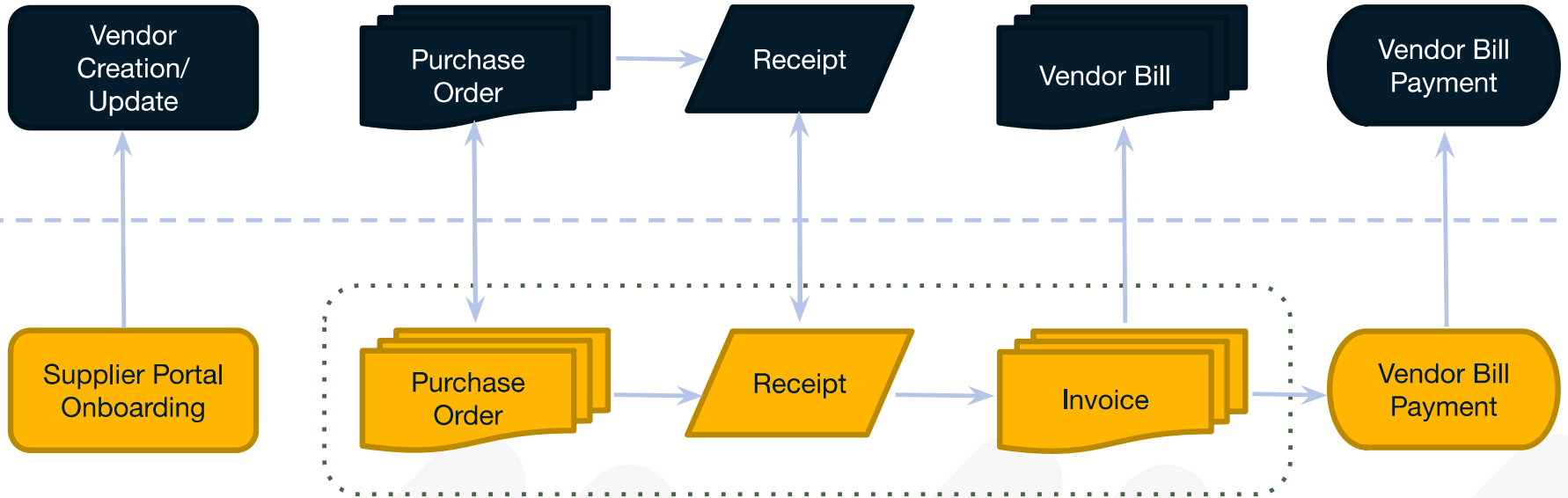
- 100% of staff invoices paid within 2 weeks
- Weekly payment runs now take minutes, not days
- Able to scale without adding headcount

# NetSuite Integration

ORACLE  
NetSuite

PARTNER OF THE YEAR  
2024

ORACLE  
NETSUITE



Support both 2- and 3-way matching

\*All information is synced in real time

tipalti

# Thank you!

